



## Price Chart - P3 -

This module allows you to calculate, print and save price charts for all frame types.

Your sales representatives can use these charts to provide their prospects with prices.

You may also use CHACAL XXI to calculate your prices ... in the same way as one of your sales representatives (Module 4 – Chart-based Price Calculation); this is therefore a tool to track discounts your sales representatives grant.

CHACALXXI can calculate various prices.

Prices for complete references, including glazing  
Prices without glazing  
Prices for glazing alone  
Prices for door leaves, window screens ... and also glazing bars.  
Prices for finishings or articles sold by linear meter

In fact, CHACALXXI accurately calculates price charts by "manufacturing" all the joinery in the chart. The chart price is therefore identical to what CHACALXXI calculates when you ask it for a discount on a specific reference.

If you wish, you can also fill in manually (supported by CHACALXXI!) the price charts or use your suppliers' charts for articles you do not manufacture. To do so, you import the price charts in a 'spreadsheet' format. Similarly, you may export the price charts calculated by CHACALXXI to other software.

### CHACALXXI allows for the simultaneous management of multiple prices

Indeed, there may be one price for individuals and another for resellers. They are generally not identical! Which means a 'destination' is associated with a price.

Also, you may want to have multiple prices for a single destination (for example, per calendar year or semester, if you update your prices twice per year). This is referred to as the 'version' of a price.

Your CHACALXX includes an operational version to provide prices on a daily basis.

You may also use a former version to provide prices to your resellers, who are still working with that version of the prices.

You also have a version under development; you upgrade your new price charts for the future, and this version is therefore not currently used to communicate prices.

Below is a sample of a chart calculated and printed by CHACALXXI (the case of a glazed reference price – first line – and non-glazed – second line)

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	500	600	700	800	900	1 000	1 100	1 200	1 300
600	196.63	209.01	221.38	233.75	246.13	258.50	270.87	283.24	295.62
	156.13	169.27	182.40	195.54	208.68	221.81	234.95	248.08	261.22
700	209.00	221.38	233.75	246.12	258.50	270.87	283.24	295.61	307.99
	168.52	181.42	194.32	207.23	220.13	233.03	245.93	258.84	271.74
800	221.37	233.75	246.12	258.49	270.87	283.24	295.61	307.99	320.36
	180.92	193.59	206.26	218.93	231.60	244.26	256.93	269.60	282.27
900	233.75	246.13	258.50	270.87	283.25	295.62	307.99	320.36	332.74
	193.31	205.74	218.18	230.62	243.05	255.49	267.92	280.36	292.79
1 000	246.12	258.50	270.87	283.24	295.62	307.99	320.36	332.74	345.11
	205.70	217.90	230.10	242.30	254.51	266.71	278.91	291.11	303.31
1 100	258.49	270.87	283.24	295.61	307.99	320.36	332.73	345.11	357.48
	218.09	230.06	242.03	254.00	265.96	277.93	289.90	301.87	313.84
1 200	270.87	283.24	295.61	307.99	320.36	332.74	345.11	357.48	369.86
	230.49	242.22	253.96	265.69	277.42	289.16	300.89	312.63	324.36
1 300	283.24	295.62	307.99	320.36	332.74	345.11	357.48	369.86	382.23
	242.88	254.38	265.88	277.38	288.89	300.39	311.89	323.39	334.89
1 400	295.61	307.99	320.36	332.73	345.11	357.48	369.85	382.23	394.60
	255.27	266.54	277.80	289.07	300.34	311.61	322.88	334.14	345.41
1 500	307.99	320.36	332.73	345.11	357.48	369.86	382.23	394.60	406.98
	267.67	278.70	289.74	300.77	311.80	322.83	333.86	344.90	355.93
1 600	320.36	332.74	345.11	357.48	369.86	382.23	394.60	406.98	419.35
	280.06	290.86	301.66	312.46	323.26	334.06	344.86	355.66	366.46
1 700	332.73	345.11	357.48	369.85	382.23	394.60	406.97	419.35	431.72
	292.45	303.02	313.58	324.15	334.72	345.28	355.85	366.41	376.98
1 800	345.11	357.48	369.85	382.23	394.60	406.98	419.35	431.72	444.10
	304.84	315.17	325.51	335.84	346.17	356.50	366.83	377.17	387.50
1 900	357.48	369.86	382.23	394.60	406.98	419.35	431.72	444.10	456.47
	317.24	327.34	337.44	347.54	357.64	367.73	377.83	387.93	398.03
2 000	369.86	382.23	394.60	406.98	419.35	431.73	444.10	456.47	468.85
	329.63	339.49	349.36	359.23	369.09	378.95	388.82	398.68	408.55